This is a strictly mathematical viewpoint...it goes like this:

What Makes 100%? What does it mean to give MORE than 100%? Ever wonder about those people who say they are giving more than 100%? We have all been to those meetings where someone wants you to give over 100%. How about achieving 103%? What makes up 100% in life?

Here's a little mathematical formula that might help you answer these questions:

If: A B C D E F G H I J K L M N O P Q R S T U V W X Y Z
Are: 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26

Then: **H-A-R-D-W-O-R-K**
8+1+18+4+23+15+18+11 = 98%

and: **K-N-O-W-L-E-D-G-E**
11+14+15+23+12+5+4+7+5 = 96%

But: **A-T-T-I-T-U-D-E**
1+20+20+9+20+21+4+5 = 100%

And: **B-U-L-L-S-H-I-T**
2+21+12+12+19+8+9+20 = 103%

And Finally: **A-S-S-K-I-S-S-I-N-G**
1+19+19+11+9+19+19+9+14+7 = 118%

So, one can conclude with mathematical certainty that While **Hard work** and **Knowledge** will get you close, and **Attitude** **will** get you there, it's the **Bullshit** and **Ass kissing** that will put you over the top.